



WELCOME TO MAYFLOWER'S NAVIGATORS CLUB

As a way to say thank you to our preferred group travel partners, we have designed our Navigators Club to encourage all group travel planners to be more involved with Mayflower Cruises & Tours and to reward each planner at every level.

MAYFLOWER'S NAVIGATORS CLUB HAS THREE MEMBERSHIP LEVELS:

- ADMIRALS CIRCLE
- COMMODORES CIRCLE
- CAPTAINS CIRCLE

Based on your involvement with Mayflower Cruises & Tours you will automatically be placed into the appropriate level. Annually we will evaluate our partnership and adjust your membership level.



The Navigators Club was created to thank our group travel partners and to create an even stronger relationship between us. Everyone at Mayflower Cruises & Tours appreciates your continued partnership and support.



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GROUP LOYALTY PROGRAM



mayflowercruisesandtours.com



SALES ACHIEVEMENT WITH MAYFLOWER CRUISES
& TOURS OF \$300,000 AND UP ANNUALLY.

Admirals CIRCLE

Reaching the Admirals Circle is a milestone in your partnership with Mayflower Cruises & Tours. In the Admirals Circle you will enjoy the following benefits:

\$5,000 travel credit to be used towards any land portion of a Mayflower Holiday

Annual Admirals Circle trip with the President of Mayflower Cruises & Tours

Up to \$500 per year in co-op marketing funds or up to two 1,000 piece direct mailers

Advance access to new Mayflower Holidays

SALES ACHIEVEMENT WITH MAYFLOWER CRUISES
& TOURS OF \$100,000 TO \$299,000 ANNUALLY.

Commodores CIRCLE

Reaching the Commodores Circle is a major achievement. In the Commodores Circle you will enjoy the following benefits:

0.5% of your total sales in credits to be used towards any land portion of a Mayflower Holiday

Up to \$350 per year in co-op marketing funds or up to two 500 piece direct mailers

Advance access to new Mayflower Holidays

SALES ACHIEVEMENT WITH MAYFLOWER CRUISES
& TOURS OF \$50,000 TO \$99,000 ANNUALLY.

Captains CIRCLE

In the Captains Circle you will enjoy the following benefits:

0.25% of your total sales in travel credits to be used towards any land portion of a Mayflower Holiday

Up to \$200 per year in co-op marketing funds or up to one 250 piece direct mailer

Mayflower
CRUISES & TOURS

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